

E.F.C. TRADE INC.

2013 Key Performance Indicator Report



Prepared by CCI Research Inc. for Forum Research Inc.

2013 KEY PERFORMANCE INDICATOR REPORT E.F.C. TRADE INC.

Introductory Comments

This report was developed by CCI Research Inc., a subcontractor of Forum Research Inc. ("Forum"). Forum is the third-party service provider (working on behalf of the Superintendent of Private Career Colleges ("Superintendent")) to deliver the services required to calculate and publish Key Performance Indicators ("KPIs") for Ontario's private career colleges ("PCCs").

Private Career College Key Performance Indicators

For the 2013 Collection Cycle, three Superintendent-defined "PCC KPIs"¹ are posted at the institution, campus, and program levels for PCCs approved to enrol students funded by the Ontario Student Assistance Program ("OSAP"):

1. **Graduation Rate:** the percentage of students that enrolled in a vocational program and successfully graduated from the program within a period that is no more than twice as long as the program's approved duration. The Graduation Rate KPI will not include enrolled students who withdraw from a vocational program within the allowed Grace Period (25% of program duration to a maximum of eight weeks);
2. **Graduate Employment Rate:** the percentage of graduates of a vocational program in the labour force who were employed six months after graduation; and
3. **Graduate Employment Rate in the Field of Study:** the percentage of graduates of a vocational program in the labour force who were employed in a related or partially related field six months after graduation.

The PCC KPIs included in this report represent outcomes for students who graduated during the 2013 calendar year, or were enrolled in programs for which 200% of the approved program duration completed during the 2013 calendar year, or both. Graduate employment data was collected using a Graduate Outcomes Survey conducted during three survey windows in the 2013 KPI Collection Cycle:

1. Students with graduation dates between January 1 and April 30, 2013 were surveyed between October 1 and December 31, 2013;
2. Students with graduation dates between May 1 and August 31, 2013 were surveyed between January 1 and March 31, 2014; and,
3. Students with graduation dates between September 1 and December 31, 2013 were surveyed between June 1 and August 31, 2014.

OSAP Default Rate

This report also provides OSAP Default Rates for vocational programs provided by PCCs approved to enrol students funded by OSAP. The Default Rate is measured by the number of borrowers who received a Canada-Ontario Integrated Student Loan (COISL) in 2010-11 and did not receive COISL funding in 2011-12, and were in default of their loan repayment obligations as of July 2013.

Notes & Contact Information

To ensure the protection of students' privacy, Graduation Rate KPI for programs with fewer than five (5) enrolled students have been marked "SS" to indicate that results are based on a small sample size. Similarly, for the Graduate Employment Rate and Graduate Employment Rate in the Field of Study programs with fewer than five (5) graduates and fewer than 5 graduates in the labour force have been marked "SS". For programs with no applicable entrants, or in which no graduates completed the survey, results are shown as "ND" to indicate that no data is available.

Relevant footnotes have been included at the bottom of each page. These usually indicate the respondents who were considered for the current question based on responses to earlier questions.

Please note that only graduates who were contacted by phone, agreed to complete the Graduate Outcomes Survey, and were validated by the Date of Birth question (Q. 44) were eligible to be included in the KPI calculations. For more detail around the Graduate Outcomes Survey and reporting methodology, please refer to the [KPI Operating Procedure](#) and [Frequently Asked Questions](#).

For assistance regarding data, report or policy issues relating to the PCC KPI initiative please contact:

Data Issues: Forum Research Inc., pcckpi@forumresearch.com

Report Issues: CCI Research Inc., pcckpi@cci-research.com

Policy Issues: Rachel Ross – MTCU, Rachel.Ross@ontario.ca

¹ The remaining two Superintendent-defined PCC KPIs – Graduate Satisfaction Rate and Employer Satisfaction Rate – will be posted for the 2014 Collection Cycle and going forward.

**INSTITUTIONAL AND CAMPUS LEVEL KEY PERFORMANCE INDICATORS FOR
E.F.C. TRADE INC.**

	GRADUATION RATE (KPI %)	Q6. GRADUATE EMPLOYMENT RATE (KPI %)	Q20. GRADUATE EMPLOYMENT RATE IN THE FIELD OF STUDY (KPI %)
OVERALL - SURVEY POPULATION (All 2013 OSAP- APPROVED PCCS)	77.2%	71.2%	48.0%
OVERALL - E.F.C. TRADE INC.	79.6%	83.7%	64.8%
CAMPUS - CAREER COLLEGE GROUP, KITCHENER	78.7%	82.0%	57.4%
CAMPUS - CAREER COLLEGE GROUP, BRANTFORD	89.9%	87.5%	69.6%
CAMPUS - CAREER COLLEGE GROUP, LONDON/RICHMOND	76.3%	87.7%	73.8%
CAMPUS - CAREER COLLEGE GROUP, LONDON/HIGHBURY	75.1%	75.6%	55.6%

**PROGRAM LEVEL KEY PERFORMANCE INDICATORS FOR
CAREER COLLEGE GROUP, KITCHENER**

APPROVED VOCATIONAL PROGRAM NAME	"OSAP" CODE	NUMBER OF 2010 - 2011 LOAN RECIPIENTS ² (A)	NUMBER OF 2013 DEFAULTS ³ (B)	2013 DEFAULT RATE (%) (C = B/A)	NUMBER GRADUATES IN LABOUR FORCE (D)	NUMBER GRADUATES EMPLOYED (E)	Q6. GRADUATE EMPLOYMENT RATE (KPI %) (F = E/D)	NUMBER OF GRADUATES EMPLOYED IN FIELD OF STUDY (G)	Q20. GRADUATE EMPLOYMENT RATE IN THE FIELD OF STUDY (KPI %) (H = G/D)	NUMBER OF PROGRAM ENTRANTS ⁴ (I)	NUMBER OF PROGRAM GRADUATES ⁵ (J)	GRADUATION RATE (KPI %) (K = J/I)
OVERALL - SURVEY POPULATION (All 2013 OSAP-APPROVED PCCS)	ND	11655	2190	18.8%	5,336	3,798	71.2%	2,560	48.0%	21,329	16,465	77.2%
CAMPUS - CAREER COLLEGE GROUP, KITCHENER	EQJD	93	13	14.0%	61	50	82.0%	35	57.4%	188	148	78.7%
PROGRAM - COMMUNITY SERVICE WORKER	EQJD	20	3	15.0%	10	9	90.0%	6	60.0%	18	14	77.8%
PROGRAM - DEVELOPMENTAL SERVICE WORKER	EQJD	ND	ND	ND	SS	SS	SS	SS	SS	ND	ND	ND
PROGRAM - INTRA ORAL DENTAL ASSISTANT	EQJD	ND	ND	ND	2	1	50.0%	0	0.0%	30	27	90.0%
PROGRAM - MASSAGE THERAPY	EQJD	13	3	23.1%	7	7	100.0%	5	71.4%	22	11	50.0%
PROGRAM - MEDICAL AND GENERAL LAB ASSISTANT	EQJD	10	1	10.0%	11	8	72.7%	5	45.5%	42	35	83.3%
PROGRAM - MEDICAL LABORATORY ASSISTANT/TECHNICIAN	EQJD	ND	ND	ND	SS	SS	SS	SS	SS	ND	ND	ND
PROGRAM - MEDICAL OFFICE ADMINISTRATOR	EQJD	15	2	13.3%	17	14	82.4%	9	52.9%	43	31	72.1%
PROGRAM - PERSONAL SUPPORT WORKER	EQJD	SS	SS	SS	8	6	75.0%	6	75.0%	20	18	90.0%
PROGRAM - PHARMACY ASSISTANT	EQJD	ND	ND	ND	1	1	100.0%	1	100.0%	13	12	92.3%

2 Number of borrowers who received COISL in 2010-11 and did not receive funding through OSAP in 2011-12

3 Number of borrowers who received COISL in 2010-11 and did not receive funding through OSAP in 2011-12 and were in default of the loan repayment obligations as of July 2013

4 Program Entrants exclude students that withdrew from a program prior to the program's Grace Period (25% of program duration to a maximum of eight weeks)

5 A Program Graduate is defined as a former student who has completed all of the necessary requirements for an approved vocational program, including all academic and practical requirements as approved by the Superintendent.

**PROGRAM LEVEL KEY PERFORMANCE INDICATORS FOR
CAREER COLLEGE GROUP, BRANTFORD**

APPROVED VOCATIONAL PROGRAM NAME	"OSAP" CODE	NUMBER OF 2010 - 2011 LOAN RECIPIENTS ² (A)	NUMBER OF 2013 DEFAULTS ³ (B)	2013 DEFAULT RATE (%) (C = B/A)	NUMBER GRADUATES IN LABOUR FORCE (D)	NUMBER GRADUATES EMPLOYED (E)	Q6. GRADUATE EMPLOYMENT RATE (KPI %) (F = E/D)	NUMBER OF GRADUATES EMPLOYED IN FIELD OF STUDY (G)	Q20. GRADUATE EMPLOYMENT RATE IN THE FIELD OF STUDY (KPI %) (H = G/D)	NUMBER OF PROGRAM ENTRANTS ⁴ (I)	NUMBER OF PROGRAM GRADUATES ⁵ (J)	GRADUATION RATE (KPI %) (K = J/I)
OVERALL - SURVEY POPULATION (All 2013 OSAP-APPROVED PCCS)	ND	11655	2190	18.8%	5,336	3,798	71.2%	2,560	48.0%	21,329	16,465	77.2%
CAMPUS - CAREER COLLEGE GROUP, BRANTFORD	EQJH	116	29	25.0%	56	49	87.5%	39	69.6%	188	169	89.9%
PROGRAM - COMMUNITY SERVICE WORKER	EQJH	10	1	10.0%	7	5	71.4%	2	28.6%	14	12	85.7%
PROGRAM - DEVELOPMENTAL SERVICE WORKER	EQJH	18	4	22.2%	3	3	100.0%	2	66.7%	21	17	81.0%
PROGRAM - INTRA ORAL DENTAL ASSISTANT	EQJH	23	7	30.4%	8	7	87.5%	5	62.5%	15	12	80.0%
PROGRAM - MEDICAL OFFICE ADMINISTRATOR	EQJH	ND	ND	ND	7	6	85.7%	5	71.4%	ND	ND	ND
PROGRAM - MEDICAL OFFICE ASSISTANT	EQJH	34	10	29.4%	7	5	71.4%	3	42.9%	53	49	92.5%
PROGRAM - PERSONAL SUPPORT WORKER	EQJH	23	5	21.7%	20	19	95.0%	18	90.0%	65	61	93.8%
PROGRAM - PHARMACY ASSISTANT	EQJH	8	2	25.0%	4	4	100.0%	4	100.0%	20	18	90.0%

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**PROGRAM LEVEL KEY PERFORMANCE INDICATORS FOR
CAREER COLLEGE GROUP, LONDON/RICHMOND**

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CAMPUS - CAREER COLLEGE GROUP, LONDON/RICHMOND	EPIA	208	46	22.1%	65	57	87.7%	48	73.8%	219	167	76.3%
PROGRAM - COMMUNITY SERVICE WORKER	EPIA	30	7	23.3%	4	2	50.0%	2	50.0%	21	14	66.7%
PROGRAM - INTRA ORAL DENTAL ASSISTANT	EPIA	33	6	18.2%	9	8	88.9%	7	77.8%	33	27	81.8%
PROGRAM - MASSAGE THERAPY	EPIA	18	3	16.7%	6	6	100.0%	4	66.7%	24	19	79.2%
PROGRAM - MEDICAL LABORATORY ASSISTANT/TECHNICIAN	EPIA	12	4	33.3%	10	8	80.0%	7	70.0%	ND	ND	ND
PROGRAM - MEDICAL OFFICE ADMINISTRATOR	EPIA	ND	ND	ND	9	8	88.9%	3	33.3%	ND	ND	ND
PROGRAM - MEDICAL OFFICE ASSISTANT	EPIA	42	3	7.1%	5	4	80.0%	4	80.0%	81	60	74.1%
PROGRAM - PERSONAL SUPPORT WORKER	EPIA	54	17	31.5%	18	17	94.4%	17	94.4%	49	37	75.5%
PROGRAM - PHARMACY ASSISTANT	EPIA	9	2	22.2%	4	4	100.0%	4	100.0%	11	10	90.9%

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CAMPUS - CAREER COLLEGE GROUP, LONDON/HIGHBURY	EQGH	231	90	39.0%	45	34	75.6%	25	55.6%	237	178	75.1%
PROGRAM - CABINETMAKING	EQGH	ND	ND	ND	SS	SS	SS	SS	SS	SS	SS	SS
PROGRAM - ELECTRICAL TECHNOLOGY	EQGH	45	13	28.9%	11	7	63.6%	4	36.4%	45	39	86.7%
PROGRAM - HEATING, VENTILATION, AIR CONDITIONING (HVAC) TECHNICIAN	EQGH	72	26	36.1%	15	13	86.7%	9	60.0%	71	50	70.4%
PROGRAM - HOME RENOVATION TECHNICIAN	EQGH	61	28	45.9%	9	6	66.7%	4	44.4%	59	41	69.5%
PROGRAM - WELDING TECHNOLOGY	EQGH	53	23	43.4%	8	7	87.5%	7	87.5%	58	44	75.9%

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